

# IndusInd Bank

Estimate change



TP change



Rating change



|                       |             |
|-----------------------|-------------|
| Bloomberg             | IIB IN      |
| Equity Shares (m)     | 779         |
| M.Cap.(INRb)/(USDb)   | 833.1 / 8.6 |
| 52-Week Range (INR)   | 1078 / 711  |
| 1, 6, 12 Rel. Per (%) | 17/24/31    |
| 12M Avg Val (INR M)   | 3271        |

## Financials & Valuations (INR b)

| Y/E MARCH     | FY26  | FY27E | FY28E |
|---------------|-------|-------|-------|
| NII           | 179.8 | 186.5 | 223.8 |
| OP            | 91.8  | 103.1 | 132.4 |
| NP            | 8.9   | 38.2  | 64.5  |
| NIM (%)       | 3.3   | 3.3   | 3.5   |
| EPS (INR)     | 11.4  | 49.1  | 82.8  |
| EPS Gr. (%)   | -65.5 | 330.1 | 68.7  |
| BV/Sh. (INR)  | 842   | 871   | 943   |
| ABV/Sh. (INR) | 813   | 840   | 909   |

## Ratios

|         |     |     |     |
|---------|-----|-----|-----|
| RoA (%) | 0.2 | 0.7 | 1.0 |
| RoE (%) | 1.4 | 5.7 | 9.2 |

## Valuations

|           |      |      |      |
|-----------|------|------|------|
| P/E (X)   | 94.1 | 21.9 | 13.0 |
| P/BV (X)  | 1.3  | 1.2  | 1.1  |
| P/ABV (X) | 1.3  | 1.3  | 1.2  |

## Shareholding Pattern (%)

| As On    | Jun-26 | Mar-26 | Jun-25 |
|----------|--------|--------|--------|
| Promoter | 15.1   | 15.1   | 15.1   |
| DII      | 40.3   | 38.6   | 32.0   |
| FII      | 32.5   | 31.9   | 36.8   |
| Others   | 12.2   | 14.4   | 16.2   |

FII includes depository receipts

**CMP: INR1,069**

**TP: INR1,125 (+5%)**

**Neutral**

**Operating performance gaining traction; reiterates 1% FY27E exit RoA**

## Adj. NIMs contract 4bp QoQ

- IndusInd Bank (IIB) reported a 1QFY27 PAT of INR10.4b (MOFSLe PAT: INR6.7b), attributed to healthy operating performance and one-off income of interest on IT refund of INR2.84b.
- NII grew 7% QoQ (1% YoY) to INR46.8b (6% beat). NIM expanded 18bp QoQ to 3.57%. However, adj. NIM contracted 4bp QoQ to 3.35%.
- Other income grew 4% QoQ (6% beat), while opex declined 2% QoQ/13% YoY to INR37.0b (5% lower than MOFSLe).
- Net advances rose 3.3% QoQ (down 2.2% YoY), led by strong momentum in the corporate book, while growth in VF and MFI remained muted. Deposits rose 3.7% QoQ (up 4.4% YoY), while CASA ratio dipped by 181bp QoQ to 29.4%.
- Fresh slippages declined 9% QoQ to INR16.6b. The GNPA ratio improved 18bp QoQ to 3.25%, while the NNPA ratio declined 5bp QoQ to 0.95%. PCR stood flat at 71.4%.
- **We raise our earnings by 18%-19% in FY27/FY28E and project IIB's RoA at 0.7%/1.0% for FY27E/FY28E. Reiterate Neutral with a revised TP of INR1,125 (based on 1.2x Mar'28E ABV).**

## Credit growth to track system growth in FY27E

- IIB reported 1QFY27 PAT of ~INR10.4b (vs. MOFSLe of INR6.7b), led by healthy operating performance and one-off interest on IT refund of INR2.84b.
- NII grew 7% QoQ (1% YoY) to INR46.8b (6% beat). NIM expanded 18bp QoQ to 3.57%, although adj. NIM contracted 4bp QoQ to 3.35%.
- Other income grew 4% QoQ (down 17% YoY, 6% beat), led by a pickup in business momentum. Opex declined 13% YoY/2% QoQ to INR37b on the back of lower statutory costs and improving operating leverage. C/I ratio, thus, declined to 57.1% vs. 62.3% in 4QFY26. PPOp growth stood at 8% QoQ at INR27.7b (24% beat).
- Provisions stood at INR13.8b (down 7% QoQ and 21% YoY, 4% miss), as slippages increased for VF owing to seasonality.
- The loan book rose 3.3% QoQ (down 2.2% YoY) to INR3.26t, led by growth in the corporate book (up 11% QoQ), while retail growth was flat QoQ. Within retail, VF growth was flat QoQ, and consumer banking rose 2% QoQ.
- The deposit book grew 3.7% QoQ (up 4.4% YoY) amid the bank's focus on de-bulking large bulk deposits. CASA book declined 2.3% QoQ, leading to a 29.4% dip in CASA ratio. Retail deposit share stood at 49.5%.
- Fresh slippages declined 9% QoQ, led by improvement across segments, except for CV and MFI, owing to 1Q seasonality. Provisions, thus, declined 7% QoQ to INR13.8b. Asset quality ratios improved, with GNPA/NNPA declining 18bp/5bp QoQ to 3.25%/0.95%. PCR was flat QoQ at 71.4%.

Research Analyst: Nitin Aggarwal (Nitin.Aggarwal@MotilalOswal.com) | Dixit Sankharva (Dixit.sankharva@motilaloswal.com)

Research Analyst: Akshay Badlani (akshay.badlani@motilaloswal.com) | Devansh Jani (Devansh.Jani@motilaloswal.com)

**Investors are advised to refer through important disclosures made at the last page of the Research Report.**

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### Highlights from the management commentary

- The bank aims to align credit growth broadly with industry levels in FY27.
- FY27 exit RoA guidance of 1% remains intact, driven by improving business momentum, lower credit costs, and operating leverage.
- The increasing share of retail deposits is driving cost of deposits lower, with further scope for improvement.
- The ECL transition is expected to result in a 1-1.5% impact on loans. Management does not expect a material increase in steady-state credit costs.

### Valuation and view

IIB reported a healthy quarter, supported by healthy operating performance and one-off income. Consequently, RoA improved to 0.78% (0.63% adj. for one-off) from 0.45% in 4QFY26, with the bank maintaining the target of an exit RoA of ~1% by the end of FY27. Other income improved QoQ on the back of improving business momentum, while opex declined with lower statutory costs. NIM expanded 18bp QoQ to 3.57% (adjusted for one-off, NIM contracted 4bp QoQ to 3.35%). Business momentum picked up QoQ, led by strong growth in the corporate segment, while retail book growth remains muted. Deposit growth was driven by higher retail deposits, taking the retail deposit share to 49.5% of total deposits. The reduction in slippages was broad-based; however, slippages in the VF and MFI segments inched up due to seasonality, leading to a partial miss on our provision estimates for 1Q. The bank expects loan growth to broadly track industry growth in FY27, with potential to outpace the industry in FY28. **We raise our earnings by 18-19% in FY27/FY28E and project IIB's RoA at 0.7%/1.0% for FY27/FY28E. Reiterate Neutral with a revised TP of INR1,125 (based on 1.2x Mar'28E ABV).**

### Quarterly Performance

|                             | FY26        |             |             |             | FY27E       |             |             |             | FY26         | FY27E        | FY27E       | V/S our    |
|-----------------------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|--------------|--------------|-------------|------------|
|                             | 1Q          | 2Q          | 3Q          | 4Q          | 1Q          | 2QE         | 3QE         | 4QE         |              |              | 1QE         | Est        |
| <b>Net Interest Income</b>  | <b>46.4</b> | <b>44.1</b> | <b>45.6</b> | <b>43.7</b> | <b>46.8</b> | <b>45.5</b> | <b>47.8</b> | <b>50.8</b> | <b>179.8</b> | <b>186.5</b> | <b>44.4</b> | <b>6%</b>  |
| % Change (YoY)              | -14.2       | -17.5       | -12.7       | 43.4        | 1.0         | 3.2         | 4.7         | 16.1        | -5.5         | 3.7          | -4.3        |            |
| Other Income                | 21.6        | 16.5        | 17.1        | 17.1        | 17.9        | 18.4        | 19.4        | 20.2        | 72.3         | 75.9         | 16.9        | 6%         |
| <b>Total Income</b>         | <b>68.0</b> | <b>60.6</b> | <b>62.7</b> | <b>60.9</b> | <b>64.7</b> | <b>64.0</b> | <b>67.1</b> | <b>71.0</b> | <b>252.1</b> | <b>262.4</b> | <b>61.3</b> | <b>6%</b>  |
| Operating Expenses          | 42.3        | 40.1        | 40.0        | 37.9        | 37.0        | 39.2        | 40.8        | 42.4        | 160.3        | 159.3        | 39.0        | -5%        |
| <b>Operating Profit</b>     | <b>25.7</b> | <b>20.5</b> | <b>22.7</b> | <b>23.0</b> | <b>27.7</b> | <b>24.8</b> | <b>26.3</b> | <b>28.6</b> | <b>91.8</b>  | <b>103.1</b> | <b>22.3</b> | <b>24%</b> |
| % Change (YoY)              | -35.0       | -43.1       | -37.0       | -567.6      | 8.0         | 21.0        | 16.0        | 24.8        | -13.9        | 12.4         | -13.1       |            |
| Provisions                  | 17.6        | 26.3        | 21.0        | 14.8        | 13.8        | 13.1        | 12.9        | 12.2        | 79.7         | 52.1         | 13.3        | 4%         |
| <b>Profit before Tax</b>    | <b>8.1</b>  | <b>-5.8</b> | <b>1.7</b>  | <b>8.1</b>  | <b>13.9</b> | <b>11.6</b> | <b>13.4</b> | <b>16.5</b> | <b>12.1</b>  | <b>51.1</b>  | <b>9.0</b>  | <b>55%</b> |
| Tax                         | 2.0         | -1.5        | 0.5         | 2.2         | 3.5         | 2.9         | 3.4         | 3.0         | 3.2          | 12.8         | 2.3         | 56%        |
| <b>Net Profit</b>           | <b>6.0</b>  | <b>-4.4</b> | <b>1.3</b>  | <b>5.9</b>  | <b>10.4</b> | <b>8.7</b>  | <b>10.0</b> | <b>13.5</b> | <b>8.9</b>   | <b>38.2</b>  | <b>6.7</b>  | <b>55%</b> |
| % Change (YoY)              | -72.2       | NA          | -90.9       | NA          | 71.7        | NA          | 684.2       | 126.7       | -65.5        | 330.2        | 11.1        |            |
| <b>Operating Parameters</b> |             |             |             |             |             |             |             |             |              |              |             |            |
| Deposit (INR b)             | 3,971       | 3,896       | 3,938       | 3,999       | 4,148       | 4,126       | 4,254       | 4,423       | 3,999        | 4,423        | 4,021       |            |
| Loan (INR b)                | 3,337       | 3,259       | 3,175       | 3,159       | 3,263       | 3,308       | 3,436       | 3,585       | 3,159        | 3,585        | 3,198       |            |
| Deposit Growth (%)          | -0.3        | -5.5        | -3.8        | -2.7        | 4.4         | 5.9         | 8.0         | 10.6        | -2.7         | 10.6         | 1.2         |            |
| Loan Growth (%)             | -4.1        | -8.8        | -13.5       | -8.4        | -2.2        | 1.5         | 8.2         | 13.5        | -8.4         | 13.5         | -4.2        |            |
| <b>Asset Quality</b>        |             |             |             |             |             |             |             |             |              |              |             |            |
| Gross NPA (%)               | 3.6         | 3.6         | 3.6         | 3.4         | 3.3         | 3.3         | 3.2         | 3.3         | 3.4          | 3.3          | 3.5         |            |
| Net NPA (%)                 | 1.1         | 1.0         | 1.0         | 1.0         | 1.0         | 1.0         | 0.9         | 1.0         | 1.0          | 1.0          | 1.0         |            |
| PCR (%)                     | 70.2        | 71.8        | 71.5        | 71.4        | 71.4        | 71.6        | 71.7        | 71.8        | 71.5         | 71.8         | 71.4        |            |

E: MOFSL Estimates

### Quarterly snapshot

| INR b                              | FY26        |             |             |             | FY27        | Variation (%)   |                 |
|------------------------------------|-------------|-------------|-------------|-------------|-------------|-----------------|-----------------|
| Profit and Loss                    | 1Q          | 2Q          | 3Q          | 4Q          | 1Q          | YoY             | QoQ             |
| <b>Profit and Loss</b>             |             |             |             |             |             |                 |                 |
| <b>Net Interest Income</b>         | <b>46.4</b> | <b>44.1</b> | <b>45.6</b> | <b>43.7</b> | <b>46.8</b> | <b>1</b>        | <b>7</b>        |
| Other Income                       | 21.6        | 16.5        | 17.1        | 17.1        | 17.9        | -17             | 4               |
| Trading profits                    | 6.2         | 1.0         | 1.3         | 1.9         | 2.1         | -66             | 11              |
| <b>Total Income</b>                | <b>68.0</b> | <b>60.6</b> | <b>62.7</b> | <b>60.9</b> | <b>64.7</b> | <b>-5</b>       | <b>6</b>        |
| Operating Expenses                 | 42.3        | 40.1        | 40.0        | 37.9        | 37.0        | -13             | -2              |
| Employee                           | 18.1        | 16.6        | 19.0        | 17.2        | 17.9        | -1              | 4               |
| Others                             | 24.2        | 23.5        | 20.9        | 20.7        | 19.1        | -21             | -8              |
| <b>Operating Profits</b>           | <b>25.7</b> | <b>20.5</b> | <b>22.7</b> | <b>23.0</b> | <b>27.7</b> | <b>8</b>        | <b>21</b>       |
| <b>Core PPOp</b>                   | <b>19.4</b> | <b>19.4</b> | <b>21.4</b> | <b>21.1</b> | <b>25.6</b> | <b>32</b>       | <b>22</b>       |
| Provisions                         | 17.6        | 26.3        | 21.0        | 14.8        | 13.8        | -21             | -7              |
| <b>PBT</b>                         | <b>8.1</b>  | <b>-5.8</b> | <b>1.7</b>  | <b>8.1</b>  | <b>13.9</b> | <b>72</b>       | <b>71</b>       |
| Taxes                              | 2.0         | -1.5        | 0.5         | 2.2         | 3.5         | 73              | 61              |
| <b>PAT</b>                         | <b>6.0</b>  | <b>-4.4</b> | <b>1.3</b>  | <b>5.9</b>  | <b>10.4</b> | <b>72</b>       | <b>75</b>       |
| <b>Balance Sheet (INR b)</b>       |             |             |             |             |             |                 |                 |
| Loans                              | 3,337       | 3,259       | 3,175       | 3,159       | 3,263       | -2              | 3               |
| Deposits                           | 3,971       | 3,896       | 3,938       | 3,999       | 4,148       | 4               | 4               |
| CASA Deposits                      | 1,250       | 1,198       | 1,191       | 1,249       | 1,221       | -2              | -2              |
| - Savings                          | 911         | 879         | 877         | 899         | 874         | -4              | -3              |
| - Current                          | 339         | 319         | 314         | 350         | 346         | 2               | -1              |
| <b>Loan mix (%) - new clstfctn</b> |             |             |             |             |             |                 |                 |
| Retail                             | 50.8        | 49.9        | 50.8        | 51.6        | 49.9        | -91             | -172            |
| - of which Vehicle                 | 28.9        | 29.5        | 30.9        | 31.6        | 30.6        | 169             | -106            |
| - of which Rural                   | 12.7        | 10.9        | 10.1        | 10.1        | 9.6         | -308            | -52             |
| - of which Consumer                | 9.2         | 9.5         | 9.8         | 9.8         | 9.7         | 49              | -15             |
| SME                                | 13.6        | 13.8        | 13.8        | 14.0        | 13.3        | -33             | -77             |
| Wholesale                          | 35.6        | 36.3        | 35.4        | 34.4        | 36.8        | 124             | 249             |
| - of which Large Corp.             | 15.9        | 17.0        | 15.9        | 14.7        | 16.6        | 73              | 186             |
| - of which Inst. & Govt            | 10.9        | 10.2        | 9.6         | 10.2        | 10.6        | -33             | 41              |
| - of which Mid corp & others       | 8.8         | 9.1         | 9.9         | 9.4         | 9.6         | 84              | 22              |
| <b>Asset Quality (INR b)</b>       |             |             |             |             |             |                 |                 |
| GNPA                               | 124.81      | 120.58      | 116.05      | 110.95      | 108.49      | -13             | -2              |
| NNPA                               | 37.22       | 33.99       | 33.04       | 31.69       | 31.01       | -17             | -2              |
| Slippages                          | 25.7        | 25.4        | 25.6        | 18.2        | 16.6        | -35             | -9              |
| <b>Asset Quality Ratios (%)</b>    | <b>1Q</b>   | <b>2Q</b>   | <b>3Q</b>   | <b>4Q</b>   | <b>1Q</b>   | <b>YoY (bp)</b> | <b>QoQ (bp)</b> |
| GNPA                               | 3.6         | 3.6         | 3.6         | 3.4         | 3.3         | -39             | -18             |
| NNPA                               | 1.1         | 1.0         | 1.0         | 1.0         | 1.0         | -17             | -5              |
| PCR (Cal.)                         | 70.2        | 71.8        | 71.5        | 71.4        | 71.4        | 124             | -1              |
| Slippage                           | 3.0         | 3.0         | 3.0         | 2.2         | 2.0         | -100            | -20             |
| <b>Business Ratios (%)</b>         |             |             |             |             |             |                 |                 |
| CASA                               | 31.5        | 30.7        | 30.2        | 31.2        | 29.4        | -205            | -181            |
| Loan/Deposit                       | 84.0        | 83.6        | 80.6        | 79.0        | 78.7        | -536            | -32             |
| Other income/Total Income          | 31.7        | 27.2        | 27.2        | 28.2        | 27.6        | -413            | -55             |
| Cost to Income                     | 62.2        | 66.2        | 63.8        | 62.3        | 57.1        | -509            | -514            |
| Cost to Assets                     | 3.2         | 3.0         | 3.0         | 2.8         | 2.7         | -46             | -6              |
| Tax Rate                           | 25.2        | 25.2        | 26.4        | 26.9        | 25.3        | 17              | -158            |
| <b>Capitalisation Ratios (%)</b>   |             |             |             |             |             |                 |                 |
| CAR                                | 16.6        | 17.1        | 16.9        | 17.5        | 17.2        | 52              | -33             |
| Tier 1                             | 15.5        | 15.9        | 15.7        | 16.2        | 16.1        | 62              | -10             |
| - CET 1                            | 15.5        | 15.9        | 15.7        | 16.2        | 16.1        | 62              | -10             |
| RWA / Total Assets                 | 76.0        | 75.5        | 76.0        | 72.0        | 73.0        | -295            | 100             |
| LCR                                | 141.3       | 132.1       | 121.9       | 118.0       | 127.0       | -1,428          | 900             |
| <b>Profitability Ratios (%)</b>    |             |             |             |             |             |                 |                 |
| Yield on loans                     | 11.6        | 11.2        | 11.1        | 11.2        | 0.0         | -1,162          | -1,115          |
| Yield on funds                     | 9.2         | 8.8         | 8.8         | 8.5         | 8.6         | -53             | 9               |
| Cost of deposits                   | 6.4         | 6.2         | 6.1         | 6.1         | 6.0         | -49             | -12             |
| Cost of funds                      | 5.7         | 5.4         | 5.3         | 5.1         | 5.1         | -64             | -9              |
| Margins                            | 3.46        | 3.32        | 3.52        | 3.39        | 3.57        | 11              | 18              |
| <b>Other details</b>               |             |             |             |             |             |                 |                 |
| Branches                           | 3,110       | 3,116       | 3,120       | 3,136       | 3,137       | 27              | 1               |
| ATMs                               | 3,052       | 3,054       | 3,063       | 2,870       | 2,853       | -199            | -17             |



## Highlights from the management commentary

### Opening Remarks

- Despite an uncertain global backdrop, India's economic momentum remains resilient, supported by a strong macro and stable financial system.
- 1QFY27 marked a clear inflection point for the bank, entering the next phase of journey.
- Deposits and advances grew 3.7%/3.3% QoQ, reversing the moderation trends of the previous year.
- Improvement is visible in asset quality across portfolios.
- The company remains focused on embedding in customer engagement, credit decisioning, risk management and employee productivity.
- NII includes a one-off interest on IT refund of INR2.8b.
- RoA improved to 0.63% (excluding one-offs) vs 0.45% in 4QFY26.

### Vehicle Finance

- The INR997b book grew at 3% YoY/flat QoQ due to seasonality in 1Q.
- Disbursements excluding 2-wheeler grew 3% YoY.
- Annualized net slippage declined to 2.0% vs 2.3% in 1QFY26.
- The company expects asset quality trends to improve in 2H.

### MFI business

- Asset quality improved QoQ, with slippages and early delinquencies lowering to normalized levels.
- 31-90 dpd declined to 0.6% v.s 0.9% in 4QFY26.
- Disbursements were similar to the previous quarter at INR52b despite a seasonally weak quarter.
- MFI book declined 3% QoQ.
- 74% book is covered under CFGMU.
- Merchant finance grew 11% YoY, while affordable housing grew 21% YoY.

### Consumer Banking

- INR316b book grew by 2% QoQ, with disbursements growing 16% QoQ.
- HL grew 6% QoQ, while PL growth was down 4% QoQ and CC growth was down 3% QoQ.
- The company's strategy is to scale secured retail assets, with growth in unsecured being more calibrated.

### SME

- INR432b book declined by 5% YoY/2% QoQ.
- The company remains focused on strengthening its franchise operating model under the new leadership team.

### Corporate

- The INR1,202b book grew by 11% QoQ, with growth in LC at 16% QoQ, Mid-market group at 7% QoQ, and Institutional and government group at 6% QoQ.
- A & above rated book was steady at 82%.
- Transaction banking now contributes 55% of the total wholesale and SME fees.

### Liabilities

- Building a granular stable and cost-effective franchise remains key focus.
- Avg LCR stood at 127%, with retail deposits at 49.5%.
- The share of CDs in total deposits and borrowings stood at 5.9% and 7.9%, respectively.
- The share of average borrowings in total liabilities stood at 8%.

### Loans

- Average advances grew 2% QoQ, driven by wholesale and secured retail.
- MFI and CV 1Q are typically seasonally weak; management should witness meaningful acceleration in the MFI business from 2Q onwards.

- VF ex 2-wheelers is accelerating. The company aims to regain the lost market share in VF.
- Traditional retail asset businesses declined earlier, while now, disbursements are growing QoQ.
- Portfolio quality in the PL and CC segments continues to improve, with management indicating that the corrective cycle is now in the tail-end of the journey.

### Deposits

- Average deposits grew 1% QoQ, with average retail deposits growing at 4% QoQ
- Increasing share of RSBD deposits is aiding in cost of deposits benefit, and there shall be further scope of it improving.
- There is a 50bps difference in wholesale and retail TDs.
- The company has let off some of the lumpier SA balances in GIFT city and intends to replace it with more granular SA balances.
- It is confident on FCNR(B) deposits mobilization, leveraging through GIFT city and partner banks.
- NRI deposit market share stands at 3.6%. The company aim to garner FCNR(B) deposits to the extent of NRI market share.

### Margins, yields, costs, and RoA

- Reported NIM rose 18bps QoQ to 3.57%; however, excluding one-offs, NIM declined 4bps QoQ to 3.35%.
- The company aims to close the CoF gap of ~150bps compared to the closest peer in the medium term.
- Some pressure is expected on NIM in near term. In the long term, management expect NIMs to improve.
- The loan mix witnessed a 4bp drop due to the increase in wholesale mix from 34% to 36% as well as a rise in the share of RIDF deposits.

### Other Income and Opex

- The company focuses on carrying out transactions in the wholesale banking where probability of getting reciprocal business is high.
- Other opex declined owing to lower statutory costs like DIGC, CSR, and PSLC.
- Management observed operating leverage to begin kicking in across line items.
- Disbursal-linked cost is likely to increase with a pick-up in business momentum.
- Management sees significant scope for improving fee income, given that its fee charges remain below those of peers.
- Locker fees, higher bancassurance distribution, and the continued scaling of the retail asset franchise is expected to boost fee income growth.

### Asset Quality

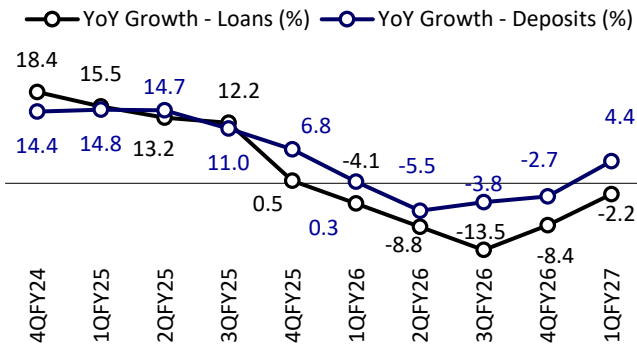
- GNPA and NNPA improved QoQ at 3.25% and 0.95%. Net slippages improved due to lower MFI slippages in SMA1 and 2 at 11bp vs 17bp QoQ.
- Annualized net slippage improved to 1.5% vs 1.7% in 4QFY26.
- The ECL transition impact is expected to be 1-1.5% of loans. Management does not expect a material increase in steady-state credit costs.
- The consumer business is expected to witness lower slippages going forward.
- No claims have been made on CGFMU as of now.

### Guidance

- Credit growth is expected to be in line with the system for FY27.
- The company has guided for FY27 exit RoA of 1%, driven by an improving business momentum, lower credit costs, and operating leverage.
- Over the next three years, the company is expected to witness a decline in the overall mix of wholesale, with retail picking up.

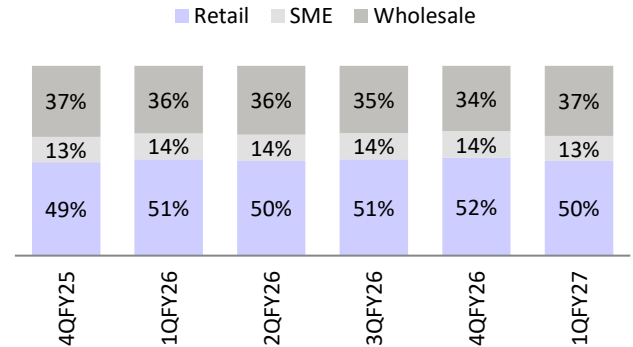
## Story in charts

**Exhibit 1: Loans down 2.2% YoY; deposits up 4.4% YoY**



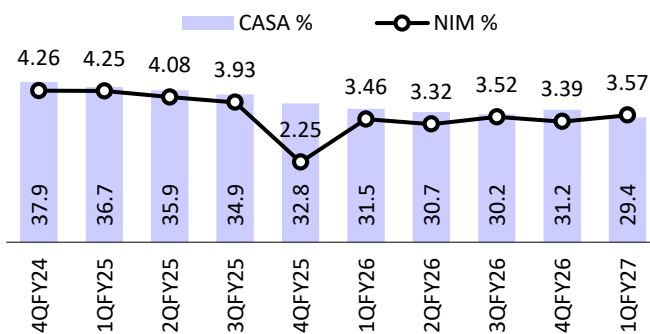
Source: MOFSL, Company

**Exhibit 2: Retail mix stood at 50%, with wholesale mix at 37%**



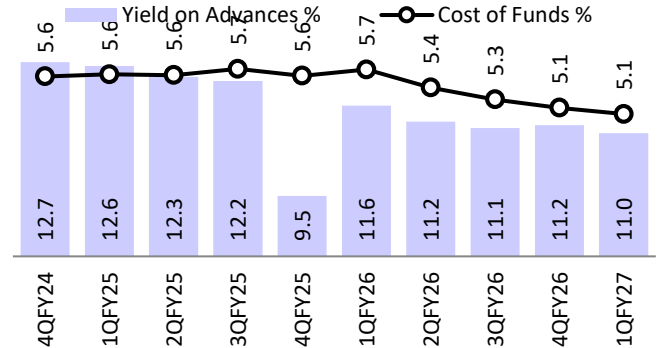
Source: MOFSL, Company

**Exhibit 3: NIM stood at 3.57% (adj. NIM at 3.35%)**



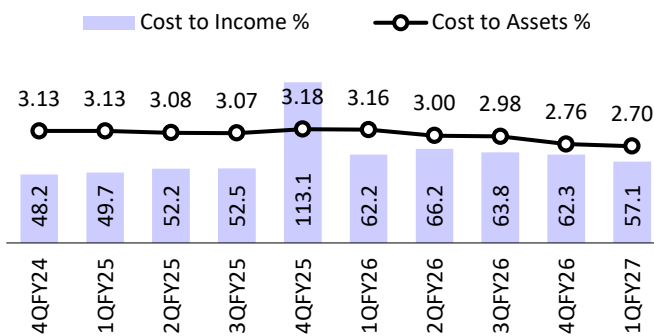
Source: MOFSL, Company

**Exhibit 4: YoA declined to 11.0%; CoF at 5.1%**



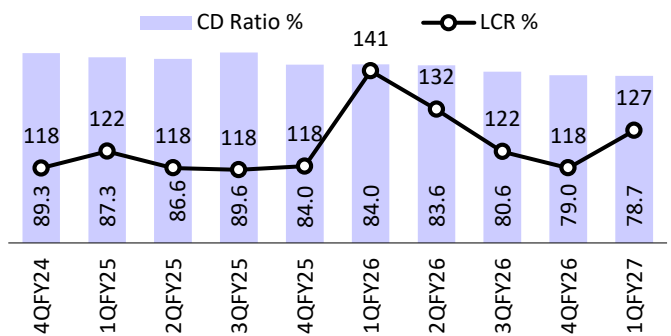
Source: MOFSL, Company

**Exhibit 5: C/I ratio declined to 57.1%; C/A declined to 2.70%**



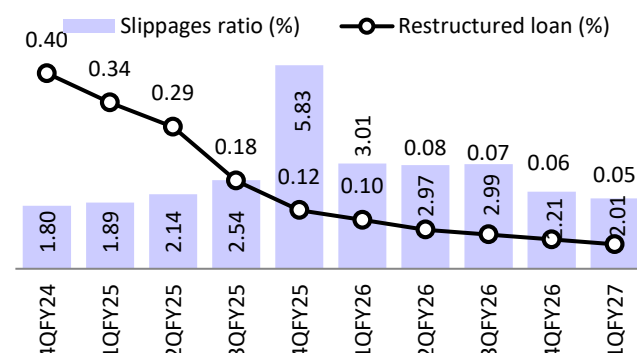
Source: MOFSL, Company

**Exhibit 6: C/D ratio was flatish at 78.7%; LCR ratio at 127%**



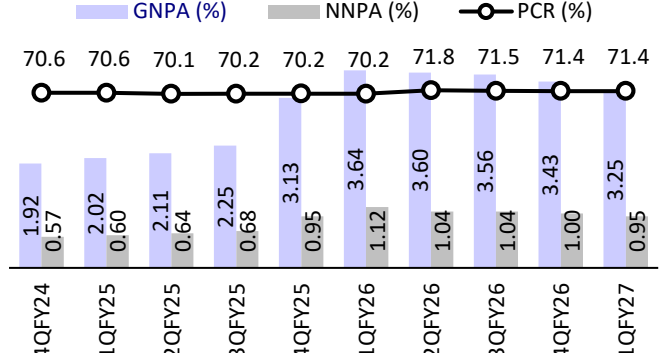
Source: MOFSL, Company

**Exhibit 7: Slippage ratio declined to 2.01%**



Source: MOFSL, Company

**Exhibit 8: GNPA/NNPA ratios declined to 3.25%/0.95%**



Source: MOFSL, Company

### Valuation and view: Reiterate Neutral with a TP of INR1,125

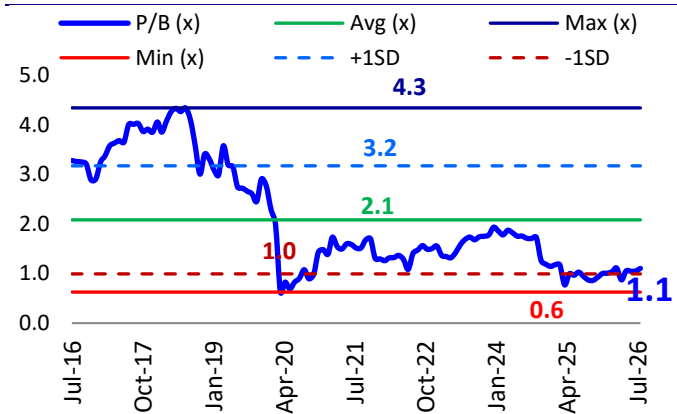
- IIB reported a healthy quarter, supported by healthy operating performance and one-off income. Consequently, RoA improved to 0.78% (0.63% adj. for one-off) from 0.45% in 4QFY26, with the bank maintaining the target of an exit RoA of ~1% by the end of FY27.
- Other income improved QoQ on the back of improving business momentum, while opex declined with lower statutory costs. NIMs expanded 18bp QoQ to 3.57% (adjusted for one-off, NIM contracted 4bp QoQ to 3.35%).
- Business momentum picked up QoQ, led by strong growth in the corporate segment, while retail book growth remained muted. Deposit growth was driven by higher retail deposits, taking the retail deposit share to 49.5% of total deposits.
- The reduction in slippages was broad-based; however, slippages in the VF and MFI segments inched up due to seasonality, leading to a partial miss on our provision estimates for 1Q.
- The bank expects loan growth to broadly track industry growth in FY27, with potential to outpace the industry in FY28.
- **We raise our earnings by 18-19% in FY27/FY28E and project IIB's RoA at 0.7%/1.0% for FY27/FY28E. Reiterate Neutral with a revised TP of INR1,125 (based on 1.2x Mar'28E ABV).**

### Exhibit 9: We raise our estimates by 18.0%/18.7% for FY27/28E

| INRb                     | Old Estimates |              | New Estimates |              | Change (%/bps) |              |
|--------------------------|---------------|--------------|---------------|--------------|----------------|--------------|
|                          | FY27          | FY28         | FY27          | FY28         | FY27           | FY28         |
| Net Interest Income      | 186.5         | 218.5        | 186.5         | 223.8        | 0.0            | 2.4          |
| Other Income             | 75.9          | 85.8         | 75.9          | 85.8         | 0.0            | 0.0          |
| <b>Total Income</b>      | <b>262.4</b>  | <b>304.3</b> | <b>262.4</b>  | <b>309.6</b> | <b>0.0</b>     | <b>1.7</b>   |
| Operating Expenses       | 167.4         | 185.5        | 159.3         | 177.2        | -4.9           | -4.5         |
| <b>Operating Profits</b> | <b>95.0</b>   | <b>118.8</b> | <b>103.1</b>  | <b>132.4</b> | <b>8.6</b>     | <b>11.4</b>  |
| Provisions               | 51.7          | 46.3         | 52.1          | 46.3         | 0.7            | 0.0          |
| <b>PBT</b>               | <b>43.3</b>   | <b>72.6</b>  | <b>51.1</b>   | <b>86.2</b>  | <b>18.0</b>    | <b>18.7</b>  |
| Tax                      | 10.9          | 18.2         | 12.8          | 21.6         | 18.0           | 18.7         |
| <b>PAT</b>               | <b>32.4</b>   | <b>54.4</b>  | <b>38.2</b>   | <b>64.5</b>  | <b>18.0</b>    | <b>18.7</b>  |
| Loans                    | 3,550         | 4,055        | 3,585         | 4,130        | 1.0            | 1.9          |
| Deposits                 | 4,423         | 4,989        | 4,423         | 4,989        | 0.0            | 0.0          |
| Margins (%)              | 3.27          | 3.44         | 3.27          | 3.51         | -0.1           | 7.7          |
| Credit Cost (%)          | 1.5           | 1.2          | 1.5           | 1.2          | 0.0            | -2.0         |
| <b>RoA (%)</b>           | <b>0.57</b>   | <b>0.86</b>  | <b>0.67</b>   | <b>1.01</b>  | <b>10.2</b>    | <b>15.8</b>  |
| <b>RoE (%)</b>           | <b>4.9</b>    | <b>7.8</b>   | <b>5.7</b>    | <b>9.2</b>   | <b>85.3</b>    | <b>132.0</b> |
| BV                       | 863.3         | 922.1        | 870.8         | 942.6        | 0.9            | 2.2          |
| ABV                      | 832.9         | 888.5        | 840.2         | 909.3        | 0.9            | 2.3          |
| EPS                      | 41.6          | 69.8         | 49.1          | 82.8         | 18.0           | 18.7         |

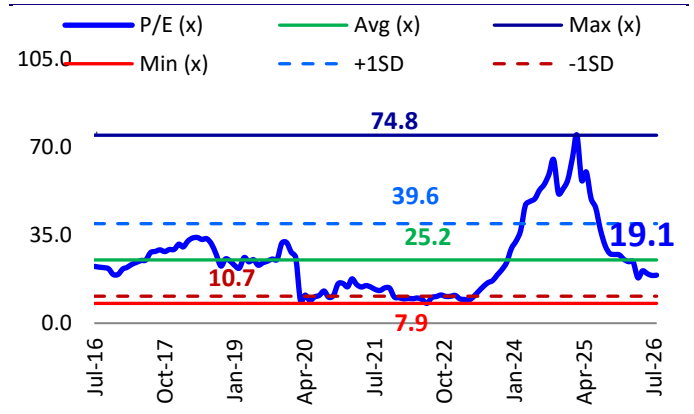
Source: MOFSL, Company

**Exhibit 10: One-year forward P/B ratio**



Source: MOFSL, Company

**Exhibit 11: One-year forward P/E ratio**



Source: MOFSL, Company

**Exhibit 12: DuPont Analysis – we estimate an RoA of 0.67%/1.01% for FY27/FY28E**

| Y/E March (%)              | FY23        | FY24        | FY25        | FY26        | FY27E       | FY28E       |
|----------------------------|-------------|-------------|-------------|-------------|-------------|-------------|
| Interest Income            | 8.46        | 9.40        | 9.10        | 8.43        | 8.09        | 8.27        |
| Interest Expense           | 4.37        | 5.17        | 5.54        | 5.15        | 4.82        | 4.75        |
| <b>Net Interest Income</b> | <b>4.09</b> | <b>4.24</b> | <b>3.56</b> | <b>3.28</b> | <b>3.27</b> | <b>3.51</b> |
| Core Fee Income            | 1.89        | 1.85        | 1.34        | 1.22        | 1.22        | 1.23        |
| Trading and others         | 0.02        | 0.08        | 0.10        | 0.10        | 0.11        | 0.11        |
| <b>Non-interest income</b> | <b>1.90</b> | <b>1.93</b> | <b>1.44</b> | <b>1.32</b> | <b>1.33</b> | <b>1.35</b> |
| <b>Total Income</b>        | <b>5.99</b> | <b>6.17</b> | <b>5.00</b> | <b>4.59</b> | <b>4.60</b> | <b>4.86</b> |
| <b>Operating Expenses</b>  | <b>2.64</b> | <b>2.91</b> | <b>3.00</b> | <b>2.92</b> | <b>2.79</b> | <b>2.78</b> |
| - Employee cost            | 0.97        | 1.10        | 1.13        | 1.30        | 1.27        | 1.28        |
| - Others                   | 1.67        | 1.80        | 1.88        | 1.63        | 1.52        | 1.51        |
| <b>Operating Profit</b>    | <b>3.35</b> | <b>3.26</b> | <b>1.99</b> | <b>1.67</b> | <b>1.81</b> | <b>2.08</b> |
| Core operating Profits     | 3.34        | 3.18        | 1.90        | 1.57        | 1.70        | 1.97        |
| <b>Provisions</b>          | <b>1.04</b> | <b>0.80</b> | <b>1.33</b> | <b>1.45</b> | <b>0.91</b> | <b>0.73</b> |
| NPA                        | 0.90        | 0.63        | 1.34        | 1.54        | 0.89        | 0.70        |
| Others                     | 0.14        | 0.16        | 0.00        | -0.08       | 0.03        | 0.03        |
| <b>PBT</b>                 | <b>2.31</b> | <b>2.46</b> | <b>0.66</b> | <b>0.22</b> | <b>0.89</b> | <b>1.35</b> |
| Tax                        | 0.58        | 0.62        | 0.18        | 0.06        | 0.22        | 0.34        |
| <b>RoA</b>                 | <b>1.73</b> | <b>1.85</b> | <b>0.48</b> | <b>0.16</b> | <b>0.67</b> | <b>1.01</b> |
| Leverage (x)               | 8.4         | 8.3         | 8.4         | 8.4         | 8.6         | 9.0         |
| <b>RoE</b>                 | <b>14.5</b> | <b>15.3</b> | <b>4.0</b>  | <b>1.4</b>  | <b>5.7</b>  | <b>9.2</b>  |

Source: MOFSL, Company

## Financials and valuations

| Income Statement             |              |              |              |              | (INR m)      |              |
|------------------------------|--------------|--------------|--------------|--------------|--------------|--------------|
| Y/E March                    | FY23         | FY24         | FY25         | FY26         | FY27E        | FY28E        |
| <b>Net Interest Income</b>   | <b>175.9</b> | <b>206.2</b> | <b>190.3</b> | <b>179.8</b> | <b>186.5</b> | <b>223.8</b> |
| -growth (%)                  | 17.3         | 17.2         | -7.7         | -5.5         | 3.7          | 20.0         |
| Non Interest Income          | 81.7         | 94.0         | 76.9         | 72.3         | 75.9         | 85.8         |
| <b>Total Income</b>          | <b>257.6</b> | <b>300.1</b> | <b>267.2</b> | <b>252.1</b> | <b>262.4</b> | <b>309.6</b> |
| -growth (%)                  | 15.3         | 16.5         | -11.0        | -5.7         | 4.1          | 18.0         |
| Operating Expenses           | 113.5        | 141.5        | 160.6        | 160.3        | 159.3        | 177.2        |
| <b>Pre Provision Profits</b> | <b>144.2</b> | <b>158.6</b> | <b>106.6</b> | <b>91.8</b>  | <b>103.1</b> | <b>132.4</b> |
| -growth (%)                  | 10.6         | 10.0         | -32.8        | -13.9        | 12.4         | 28.4         |
| <b>Core PPOP</b>             | <b>143.5</b> | <b>154.6</b> | <b>101.4</b> | <b>86.4</b>  | <b>96.9</b>  | <b>125.3</b> |
| -growth (%)                  | 15.4         | 7.7          | -34.4        | -14.8        | 12.2         | 29.3         |
| Provisions                   | 44.9         | 38.8         | 71.4         | 79.7         | 52.1         | 46.3         |
| <b>PBT</b>                   | <b>99.3</b>  | <b>119.8</b> | <b>35.3</b>  | <b>12.1</b>  | <b>51.1</b>  | <b>86.2</b>  |
| Tax                          | 24.9         | 30.0         | 9.5          | 3.2          | 12.8         | 21.6         |
| Tax Rate (%)                 | 25.1         | 25.1         | 27.0         | 26.5         | 25.1         | 25.1         |
| <b>PAT</b>                   | <b>74.4</b>  | <b>89.8</b>  | <b>25.8</b>  | <b>8.9</b>   | <b>38.2</b>  | <b>64.5</b>  |
| -growth (%)                  | 54.9         | 20.6         | -71.3        | -65.5        | 330.2        | 68.7         |

| Balance Sheet             |                |                |                |                |                |                |
|---------------------------|----------------|----------------|----------------|----------------|----------------|----------------|
| Y/E March                 | FY23           | FY24           | FY25           | FY26           | FY27E          | FY28E          |
| Equity Share Capital      | 7.8            | 7.8            | 7.8            | 7.8            | 7.8            | 7.8            |
| Reserves & Surplus        | 541.8          | 623.3          | 639.1          | 648.1          | 672.3          | 728.2          |
| <b>Net Worth</b>          | <b>549.6</b>   | <b>631.0</b>   | <b>646.9</b>   | <b>655.9</b>   | <b>680.0</b>   | <b>736.0</b>   |
| <b>Deposits</b>           | <b>3,361.2</b> | <b>3,845.9</b> | <b>4,108.6</b> | <b>3,999.3</b> | <b>4,423.2</b> | <b>4,989.4</b> |
| -growth (%)               | 14.6           | 14.4           | 6.8            | -2.7           | 10.6           | 12.8           |
| <b>- CASA Dep</b>         | <b>1,347.3</b> | <b>1,456.7</b> | <b>1,347.9</b> | <b>1,347.8</b> | <b>1,517.2</b> | <b>1,766.3</b> |
| -growth (%)               | 7.5            | 8.1            | -7.5           | 0.0            | 12.6           | 16.4           |
| Borrowings                | 490.1          | 476.1          | 537.0          | 427.9          | 470.2          | 536.6          |
| Other Liabilities & Prov. | 177.0          | 196.9          | 247.1          | 349.3          | 412.2          | 490.5          |
| <b>Total Liabilities</b>  | <b>4,578.4</b> | <b>5,150.9</b> | <b>5,541.1</b> | <b>5,433.9</b> | <b>5,985.7</b> | <b>6,752.5</b> |
| Current Assets            | 567.8          | 369.1          | 593.8          | 489.3          | 489.3          | 547.1          |
| <b>Investments</b>        | <b>830.8</b>   | <b>1,064.9</b> | <b>1,144.6</b> | <b>1,250.1</b> | <b>1,337.6</b> | <b>1,471.3</b> |
| -growth (%)               | 17.1           | 28.2           | 7.5            | 9.2            | 7.0            | 10.0           |
| <b>Loans</b>              | <b>2,899.2</b> | <b>3,433.0</b> | <b>3,450.2</b> | <b>3,158.7</b> | <b>3,585.1</b> | <b>4,130.1</b> |
| -growth (%)               | 21.3           | 18.4           | 0.5            | -8.4           | 13.5           | 15.2           |
| Fixed Assets              | 20.8           | 23.2           | 25.0           | 25.5           | 28.3           | 30.6           |
| Other Assets              | 259.8          | 260.8          | 327.6          | 510.4          | 545.4          | 573.5          |
| <b>Total Assets</b>       | <b>4,578.4</b> | <b>5,150.9</b> | <b>5,541.1</b> | <b>5,433.9</b> | <b>5,985.7</b> | <b>6,752.5</b> |

| Asset Quality                      |      |      |       |       |       |       |
|------------------------------------|------|------|-------|-------|-------|-------|
| GNPA                               | 58.3 | 66.9 | 110.5 | 111.0 | 120.9 | 130.8 |
| NNPA                               | 17.8 | 20.4 | 33.6  | 31.6  | 34.1  | 37.1  |
| Slippage                           | 68.9 | 60.3 | 105.5 | 94.9  | 80.9  | 84.9  |
| GNPA Ratio (%)                     | 2.0  | 1.9  | 3.1   | 3.4   | 3.3   | 3.1   |
| NNPA Ratio (%)                     | 0.6  | 0.6  | 1.0   | 1.0   | 1.0   | 0.9   |
| Slippage Ratio (%)                 | 2.61 | 1.91 | 3.06  | 3.01  | 2.40  | 2.20  |
| Credit Cost (%)                    | 1.70 | 1.23 | 2.07  | 2.55  | 1.50  | 1.15  |
| PCR (Excl Technical write off) (%) | 69.4 | 69.5 | 69.6  | 71.5  | 71.8  | 71.7  |

E: MOFSL Estimates

## Financials and valuations

| <b>Ratios</b>                              |             |             |             |             |              |              |
|--------------------------------------------|-------------|-------------|-------------|-------------|--------------|--------------|
| <b>Y/E March</b>                           | <b>FY23</b> | <b>FY24</b> | <b>FY25</b> | <b>FY26</b> | <b>FY27E</b> | <b>FY28E</b> |
| <b>Yield and Cost Ratios (%)</b>           |             |             |             |             |              |              |
| <b>Avg. Yield-Earning Assets</b>           | <b>9.0</b>  | <b>10.0</b> | <b>9.7</b>  | <b>9.2</b>  | <b>9.0</b>   | <b>9.1</b>   |
| Avg. Yield on loans                        | 11.3        | 12.0        | 11.5        | 11.0        | 10.9         | 11.0         |
| Avg. Yield on Investments                  | 6.0         | 5.8         | 6.2         | 6.6         | 7.0          | 6.6          |
| <b>Avg. Cost-Int. Bear. Liab.</b>          | <b>5.2</b>  | <b>6.1</b>  | <b>6.6</b>  | <b>6.2</b>  | <b>5.9</b>   | <b>5.8</b>   |
| Avg. Cost of Deposits                      | 5.0         | 6.0         | 6.4         | 6.1         | 5.7          | 5.6          |
| <b>Interest Spread</b>                     | <b>4.0</b>  | <b>4.0</b>  | <b>3.3</b>  | <b>3.1</b>  | <b>3.3</b>   | <b>3.5</b>   |
| <b>Net Interest Margin</b>                 | <b>5.0</b>  | <b>4.8</b>  | <b>4.1</b>  | <b>3.9</b>  | <b>3.9</b>   | <b>4.1</b>   |
| <b>Capitalisation Ratios (%)</b>           |             |             |             |             |              |              |
| CAR                                        | 17.9        | 17.2        | 16.2        | 17.5        | 17.0         | 16.2         |
| Tier I                                     | 16.4        | 15.8        | 15.1        | 16.2        | 15.4         | 14.8         |
| -CET-1                                     | 15.9        | 15.8        | 15.1        | 16.2        | 15.4         | 14.8         |
| Tier II                                    | 1.5         | 1.4         | 1.1         | 1.3         | 1.5          | 1.4          |
| <b>Business Ratios (%)</b>                 |             |             |             |             |              |              |
| Loans/Deposit Ratio                        | 86.3        | 89.3        | 84.0        | 79.0        | 81.1         | 82.8         |
| CASA Ratio                                 | 40.1        | 37.9        | 32.8        | 33.7        | 34.3         | 35.4         |
| Cost/Assets                                | 2.5         | 2.7         | 2.9         | 3.0         | 2.7          | 2.6          |
| Cost/Total Income                          | 44.0        | 47.1        | 60.1        | 63.6        | 60.7         | 57.2         |
| Cost/Core Income                           | 44.1        | 47.8        | 61.3        | 65.0        | 62.2         | 58.6         |
| Int. Expense/Int.Income                    | 51.6        | 54.9        | 60.9        | 61.1        | 59.6         | 57.5         |
| Fee Income/Total Income                    | 31.5        | 29.9        | 26.8        | 26.5        | 26.6         | 25.4         |
| Non Int. Inc./Total Income                 | 31.7        | 31.3        | 28.8        | 28.7        | 28.9         | 27.7         |
| Empl. Cost/Total Expense                   | 36.8        | 38.0        | 37.5        | 44.4        | 45.5         | 45.9         |
| <b>Efficiency Ratios (INRm)</b>            |             |             |             |             |              |              |
| Employee per branch (in nos)               | 14.7        | 15.3        | 14.6        | 17.5        | 18           | 18           |
| Staff cost per employee                    | 1.1         | 1.2         | 1.3         | 1.3         | 1.2          | 1.2          |
| CASA per branch                            | 517         | 488         | 437         | 430         | 452          | 490          |
| Deposits per branch                        | 1,290       | 1,289       | 1,334       | 1,275       | 1,318        | 1,383        |
| Business per Employee                      | 164.0       | 159.5       | 168.1       | 130.3       | 133.7        | 139.0        |
| Profit per Employee                        | 1.9         | 2.0         | 0.6         | 0.2         | 0.6          | 1.0          |
| <b>Profitability Ratios and Valuations</b> |             |             |             |             |              |              |
| RoA                                        | 1.7         | 1.8         | 0.5         | 0.2         | 0.7          | 1.0          |
| RoE                                        | 14.5        | 15.3        | 4.0         | 1.4         | 5.7          | 9.2          |
| RoRWA                                      | 2.2         | 2.3         | 0.6         | 0.2         | 0.9          | 1.3          |
| Book Value (INR)                           | 707         | 810         | 830         | 842         | 871          | 943          |
| -growth                                    | 14.4        | 14.6        | 2.5         | 1.4         | 3.5          | 8.2          |
| <b>Price-BV (x)</b>                        | <b>1.5</b>  | <b>1.3</b>  | <b>1.3</b>  | <b>1.3</b>  | <b>1.2</b>   | <b>1.1</b>   |
| Adjusted BV (INR)                          | 691         | 792         | 800         | 813         | 840          | 909          |
| <b>Price-ABV (x)</b>                       | <b>1.6</b>  | <b>1.4</b>  | <b>1.3</b>  | <b>1.3</b>  | <b>1.3</b>   | <b>1.2</b>   |
| EPS (INR)                                  | 96.0        | 115.5       | 33.1        | 11.4        | 49.1         | 82.8         |
| -growth                                    | 54.7        | 20.3        | -71.4       | -65.5       | 330.1        | 68.7         |
| <b>Price-Earnings (x)</b>                  | <b>11.2</b> | <b>9.3</b>  | <b>32.5</b> | <b>94.1</b> | <b>21.9</b>  | <b>13.0</b>  |
| Dividend Per Share (INR)                   | 8.5         | 14.0        | 16.5        | 8.0         | 10.0         | 11.0         |
| <b>Dividend Yield</b>                      | <b>0.8</b>  | <b>1.3</b>  | <b>1.5</b>  | <b>0.7</b>  | <b>0.9</b>   | <b>1.0</b>   |
| E: MOFSL Estimates                         |             |             |             |             |              |              |

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| Explanation of Investment Rating |                                                                                              |
|----------------------------------|----------------------------------------------------------------------------------------------|
| Investment Rating                | Expected return (over 12-month)                                                              |
| BUY                              | >=15%                                                                                        |
| SELL                             | < - 10%                                                                                      |
| NEUTRAL                          | < - 10 % to 15%                                                                              |
| UNDER REVIEW                     | Rating may undergo a change                                                                  |
| NOT RATED                        | We have forward looking estimates for the stock but we refrain from assigning recommendation |

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Nainesh

Rajani

Email: [nainesh.rajani@motilaloswal.com](mailto:nainesh.rajani@motilaloswal.com)

Contact: (+65) 8328 0276

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